

# GWCCA EXECUTIVE COMMITTEE MEETING

## MINUTES

July 31, 2012

GWCC Sales & Event Services Board Room

10:00 a.m.

### Committee Members:

David Allman  
Anne Hennessy  
Glenn Hicks  
Lee Hunter  
Tim Lowe, Chair  
Doug Tollett

### GWCCA Staff:

Dale Aiken  
Stephanie Carter  
Kevin Duvall  
Jen LeMaster  
Frank Poe  
Sherrie Spinks

### Guests:

Pargen Robertson, GWCCA Legal Counsel

Chair Lowe called the meeting to order at 10:05 a.m. and asked for a motion to approve the July 9, 2012 meeting minutes.

*A motion to approve the July 9, 2012 GWCCA Executive Committee meeting minutes was made by Doug Tollett, seconded by David Allman, and unanimously approved.*

### **DISTRIBUTED ANTENNA SYSTEM (DAS) FOLLOW-UP**

Today's meeting is a follow-up to the June 26 GWCCA Executive Committee meeting discussion on the DAS project to answer committee questions from that meeting. Committee members thought the plan to upgrade the systems was a good idea but were concerned with CCLD receiving 80% of the revenue and the Congress Center receiving 20%. The Committee wanted to see if CCLD would modify the revenue split. Sam Brown with CCLD reviewed, for the benefit of the Committee, CCLD's history with the Authority. Since the June 26 Committee meeting, staff met with CCLD to discuss the possibility of modifying the revenue split. CCLD agreed to modify the revenue split to 50/50. At this time CCLD left the meeting.

Committee members were still not satisfied with the 50/50 revenue split. After a lengthy discussion, Committee members agreed the split should be 80 (GWCC)/20 (CCLD). Staff will meet with CCLD to notify them of the Committee's decision.

Chair Lowe asked for a motion to approve giving the Executive Director authority to execute the proposed carrier amendments for an 80 (GWCC)/20 (CCLD) revenue split.

*A motion to approve giving the Executive Director authority to execute the proposed carrier amendments for an 80 (GWCC)/20 (CCLD) revenue split, should CCLD agree, was made by David Allman, seconded by Doug Tollett, and unanimously approved.*

Should CCLD accept the 80/20 revenue split, staff would then request ratification of this action at the July 31, 2012 Board meeting.

**CCLD CONTRACT EXTENSION**

CCLD's current contract, which was renewed in 2007, expires December 31, 2014. The Committee would like to see more transparency from CCLD when considering renewing their contract. The Committee is prepared to request an RFP for IT services when the contract expires if they are not satisfied with CCLD's business plan.

There being no further business, the meeting adjourned at 3:30 a.m.

Respectfully submitted:

Approved:

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Dale Aiken, Assistant Secretary

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Tim Lowe, Chair